Ordinary Income/Expense	ense July 2016 - December 2016				Annual			Notes provided if variance over 10% and \$1,000			
Income		Actual	P	lanned (Q2)		Difference	Variance		FY'17 Budget	% Rcvd	Please note: most expenses don't occur equally by quarter.
Unrestricted Donations	\$	18,428	\$	37,500	\$	(19,072)	51%	\$	50,000	37%	Spring campaign still to come; some deposits from Dec appeal; also less staff capacity
Amazon Capital Projects	¢	_	\$	23,204	\$	(23,204)	100%	¢	30,939	0%	Stormwater projects implementation match from City of Eugene. Projects have been focused primarily on design and haven't reached implementation step yet.
Events	\$	3,931		1,575	_	2,356	150%	\$	2,100	187%	Annual Celebration included
Fee for Service	<u>\$</u>	400		·	\$	400	13070	\$	-	100%	Did not include in budget as amount is unknown
Match for Projects & Programs	<u> </u>	36,000		49,920		(13,920)		\$	66,560	54%	Lower Long Tom contribution (\$20k) plus City of Eugene Council Support Match (\$16k)
Rent Contribution	\$	·	\$	12,150	_	(12,150)	100%	\$	16,200	0%	We will receive full value of rent for year up front from Davis Family in Q4
Income from Civil Penalties	\$	31,000	\$	-	\$	31,000		\$	-	100%	Contributions from businesses offsetting environmental violations (unplanned)
Partner Collaborations (shared staff)	\$	1,849		940	\$	909	97%	\$	1,253	148%	Cost sharing of admin staff with McKenzie WSC
CREP Riparian Planting Plans	\$		\$	525	\$	(525)	100%	\$	700	0%	
Interest & Dividends	\$	402	\$	-	\$	402		\$	-	100%	SAIF Dividends - accident free kickback
Grants & Contracts	\$	443,670	\$	694,439	\$	(250,769)	36%	\$	925,919	48%	\$112k from Meyer arrives in March, \$147k from BPA in April
Subtotal Income		535,680	\$	820,253	\$	(284,573)	288%		1,093,671.00	49%	
Expense		Actual		Planned		Difference	Variance		FY'17 Budget	% Spent	
Education & Involvement	\$	3,495	\$	3,450	\$	45	1%	\$	4,600	76%	
Materials & Services	\$	206,691	\$	456,903	\$	(250,212)	55%	\$	609,204	34%	Planting expenses paying in Q4; larger construction projects will begin in summer
Amazon Capital Projects	\$	-	\$	12,958	\$	(12,958)	100%	\$	17,277	0%	Pass thru income/expense from City of Eug for urban projects
Board Meetings	\$	551	\$	660	\$	(109)	17%	\$	880	63%	
Fundraising & Marketing	\$	278	\$	3,075	\$	(2,797)	91%	\$	4,100	7%	Planned purchases will take place later in year
Payroll Expenses	\$	329,111	\$	331,069	\$	(1,958)	1%	\$	441,425	75%	
Training/Conferences	\$	2,932	\$	6,521	\$	(3,589)	<i>55%</i>	\$	8,695	34%	Partner paid for one conference; other conference was local and lodging not required
Travel & Meals	\$	7,454	\$	10,779	\$	(3,325)	31%	\$	14,372	52%	Padded travel this year expenses this year due to underbudgeting last year
Risk Management	\$	5,675	\$	3,693	\$	1,982	54%	\$	4,924	115%	Added professional liability insurance; premium increases difficult to predict
Professional Services	\$	6,768	\$	9,048	\$	(2,280)	<i>25%</i>	\$	12,064	56%	Professional services invoices not spread evenly across fiscal year
Dues & Subscriptions	\$	1,128	\$	1,226	\$	(99)	8%	\$	1,635	69%	
Occupancy	\$	18,970	\$	19,430	\$	(460)	2%	\$	25,907	73%	
Office Equip, Supplies & Postage	\$	3,650	\$	3,989	\$	(339)	9%	\$	5,319	69%	
Printing/copying	\$	488	\$	563	\$	(74)	13%	\$	750	65%	
Corporate Fees	\$	460	\$	326	\$	134	41%	\$	435	106%	
Misc.	\$	237	\$	1,125	\$	(888)	<i>79%</i>	\$	1,500	16%	Staff gifts and cards
Subtotal Expense \$		587,888	\$	864,815	\$	(276,927)	32%		1,153,087	51%	
Net Ordinary Income		(52,208)	\$	(59,416)	\$	7,208	12%	\$	(59,416)		

Balance Sheet Perspective		Planned
Beginning Fund Balance 7/1/16 (bank bal +/- immediate A/R & A/P)	\$	427,512
Designated Emergency Reserves (subtract)	\$	120,000
Designated Cash Flow Reserves (subtract)	\$	10,113
Restricted: Future Monitoring (subtract)	\$	8,552
Restriced: Amazon Initiative (subtract)	\$	35,291
Restricted: Annual Accrued Leave (subtract)	\$	31,489
Designated: Reserves: Habitat & Monitoring Match Accounts (subtract)	\$	22,870
Subtotal Fund Balance	<i>\$</i>	199,197
Reserves from Income During FY2017		
Net Ordinary Income FY'17 (Add)	\$	(59,416)
New Future Monitoring Reserves (restricted) (subtract)	\$	6,000
Bulk Prepaid Grants (subtract)	\$	99,000
Add to Designated Habitat Match Reserves (subtract)	\$	9,560
Add to Cash Flow Reserve (Designated) (subtract)	\$	25,221
		<i>\$0</i>
Contingencies		
Office Space Contingency (subtract)	\$	31,228
Restoration Contingency (lawsuit/judgement not covered by insurance) (subtract)		36,000
(after subtracting restricted funds & contingencies) Available Balance	\$	(67,228)

LTWC FY 2017 - Budget vs. Actual Quarter 3: July 1, 2016 - March 31, 2017

Major Accounts Receivable Balances

Snag Boat Bend / Sam Daws Landing Reforestation Ph 2 (OWEB)	\$8,400
Long Tom Model Sub-Watershed planting (OWEB)	\$3,800
Snag Boat Bend / Sam Daws Landing Phase 2 (BPA)	\$147,445
Sam Daws Landing Reforestation Ph 3 (OWEB)	\$12,500
Bear Creek Restoration (BLM)	\$8,700
South Marsh (OWEB)	\$3,800
Andrew Reasoner Restoration Ph 2 (OWEB)	\$4,200
Upper Coyote Creek (OWEB)	\$2,500
Kime Oak EM (OWEB)	\$3,100
Graham Bottomland Restoration (OWEB)	\$8,300
Coyote Creek South Restoration Ph 1 & 2 (OWEB)	\$9,000
Council Support (OWEB)	\$9,600
	\$221,345